

2025:

## YANKEE SECURITY CONVENTION SECURING THE MODERN WORLD

# EDUCATIONAL SESSIONS

2025



COURSES

We are proud to present industry-specific educational seminars led by the foremost experts in the field. Our carefully curated sessions cater to both newcomers and seasoned professionals, covering everything from foundational trade skills to cutting-edge advancements in security technology. Join us to explore the latest products, techniques, and applications that will secure the future of our industry.

Full Day Classes run Tuesday through Thursday, Morning Classes on Friday and Saturday, Evening Classes on Tuesday and Wednesday, Special Events Thursday and Friday Evening, and Dedicated Trade Show Hours on Friday and Saturday.



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## A MESSAGE FROM THE

## THE BOARD

On behalf
of the Board of Directors,
WELCOME TO THE
YANKEE SECURITY CONVENTION.

This year marks our 45th annual event and we are pleased to be back again at the Mass Mutual Center in Springfield, MA, October 21- 25th, 2025

The Yankee Security Convention boasts training, educational courses, hands-on demonstrations, exhibits, social and networking opportunities to grow your business at one of the LARGEST shows in North America. We have a variety of full-day, evening and Saturday classes and events. This booklet will provide you with more information on our classes and instructors.

Registration for the show, classes, and special events opens soon.

Anticipated date for class registration starts in August 2025.

For more information, visit <a href="https://www.yankeesecurity.org">www.yankeesecurity.org</a>.

## **ABOUT YANKEE SECURITY CONVENTION:**

The Yankee Security Convention is a not-for-profit corporation, run by volunteer Directors. The organization was formed in 1978 by a group of New England locksmiths who saw the need to provide educational seminars and focus on the advancement of the trade. The Convention supports the Yankee Scholarship Foundation, which provides educational support to locksmiths and their families.

For more information visit www.yankeesecurity.org.

## SHOW SCHEDULE



Join us in "Securing the Modern World" with our dynamic curriculum designed for both seasoned professionals and beginners. Our 2025 courses offer something for everyone, with full-day, morning, evening, and Saturday sessions to take your knowledge to the next level. Don't miss out—sign up early! Our most popular classes fill up quickly.

This year our show schedule moves to a Tuesday through Saturday format. Check out the show schedule below and be part of the future of security.

**TUESDAY, OCTOBER 21, 2025** - FULL-DAY CLASSES - 8AM - 5PM EVENING TRAINING CLASSES - 7PM - 9PM

**WEDNESDAY, OCTOBER 22, 2025** - FULL-DAY CLASSES - 8AM - 5PM EVENING TRAINING CLASSES - 7PM- 9PM

**THURSDAY, OCTOBER 23, 2024** - FULL-DAY CLASSES - 8AM - 5PM NO EVENING CLASSES

YANKEE SECURITY KICK-OFF SOCIAL - 6PM -9PM - Our 3rd Annual Event!!!

Stone Haven Room, Sheraton Hotel, 1 Monarch Place, Springfield, MA Free appetizers and cash bar.

FRIDAY, OCTOBER 24, 2024 - HALF DAY CLASSES - 8AM - 12PM TRADE SHOW OPENS AT NOON

TRADE SHOW HOURS - 12PM - 5PM (FRIDAY HOURS)

**EVENING EVENT - ASSA ABLOY ANNUAL LOCKSMITH & DISTRIBUTION PARTY** 

6PM - 9PM, Mass Mutual Ball Room, Springfield, MA

SATURDAY, OCTOBER 25, 2024 - ALOA PRP TESTING - 8AM - 12PM

ALLEGION MORNING CLASS - 9AM - 11AM

TRADE SHOW HOURS - 11AM - 4PM (SATURDAY HOURS)

REGISTRATION OPENS IN AUGUST 2025
Click here or the button at right for classes and the trade show.



## CLASSES 2025



Class #1:

Class Title: Key In Code / BORG Locks

Instructors: Keyler Heath, Mike Gage, Joe Charnley,

Nigel Finlayson, Joey Dalessio

Sponsored by Key-In-Code & BORG Locks

Tuesday, October 21st

8am - 5pm

\$400

## Morning Session: Key In Code (1/2-day segment)

A hands-on class where the student will assemble a working lock onto a mount, actually program a Blue-WiFi Lock that can be remotely managed one lock at a time without an annual subscription or connect to the cloud.

In addition, learn about the Keyincode wide berth product lineup of electronic locks for exit devices, mortise locks, cylindrical and tubular installations, in addition ANSI UL Grade 1 exit devices, UL automatic operators, door closers and door and frame accessories.

Students will receive the KIC4510-626 Blue-WiFi lock, a value over \$799.00 as part of the morning class.

## Afternoon Session: BORG Locks (1/2-day segment)

Borg Locks has patented and innovative products, from the Easicode Pro code "change on the door with the door closed" to Marine Grade Pro locks built for the exterior.

Borg is gaining momentum throughout the USA, it is an upgrade to all the existing mechanical push button locks in the market and is very popular wherever we have had hands-on training.

Students will receive the BL2401 lock, a value over \$141.00 as part of the afternoon class.

## TUESDAY (DAY ONE)



Class #2:

Class Title: Understanding School Hardware and

**How to Solve Common Code Issue** 

Instructors: Steve Monroe, Don Cherry, Jon Kowal, Nick Ferraro

Sponsored by Allegion

Locks and exits devices are front line security hardware, and locksmiths are in a unique place to help fulfill clients' needs. We'll also take a look at codes changes that are a direct result of school security responses. As people try to make facilities more secure, they cannot make them less safe. Tied into this discussion will be a deep dive into various hardware products that can be used to bridge the gap between security and life safety.

Attendees will leave with a solid understanding of available solutions and the codes that govern usage in schools and other environments. Additionally, we will take a look at things like policy guidance, signage, visitor management, and emerging technologies that are being used to address these scenarios.

Class #3A (and #3B and #3C)

Class Title: Three-Day Low Voltage School: DAY 1

Low Voltage Electricity, Simply Circuit Development, Wiring & Troubleshooting (with new exercises and updates)

Instructor: Rodger Schmidt

Sponsored by AssaAbloy

Tuesday, October 21st

Tuesday, October 21st

8am - 5pm

\$250

8am - 5pm \$750

ALOA - 8 Hours of CEU's

Note: Students must take all classes #3A, #3B, and #3C. Please register separately for each class, you will NOT be automatically enrolled.

**Educational section:** Learning the terms we commonly use. Hands-on training with circuits, switches and locks and POWER with Distribution Boards. Lots of Circuit Drawing

- Voltage, Amperage and Resistance AC/DC
- Circuit Development and Lots of Circuit Drawing Exercises throughout
- Different types of Switches, Circuits & Electronic Locks; Testing devices-hands-on
- Wiring & Testing Closed and Open Circuits
- •Hands-on testing with Multi-meter -voltage, amperage & resistance with switches

How, Why, What Do the Numbers Mean?

- Relay Logic and SMART Switches What are they and how do they work?
- Advanced wiring configurations and testing
- Troubleshooting Circuit Wiring with Multi-meter
- Hands on Extending Power to Distribution Boards
- NEW Team Project at the end of the day.

EST. 1978

Note: Bring your own multi=meter if you have one. ALOA CEU's = 8 hours

Class #4A (and #4B and #4C)

Class Title: Three-Day Basic Locksmithing: DAY 1

Introduction to Locks & Keys

Instructors: Jeremy Terry, Phil Sutherland

Sponsored by MBA USA

Tuesday, October 21st 8am - 5pm \$900

Tuesday, October 21st

8am - 5pm

\$350

Note: Students must take all classes #4A, #4B, and #4C. Please register separately for each class, you will NOT be automatically enrolled.

Basic Locksmithing course teaches the basic skills that are needed for anyone working with locks. This course lays a good foundation for those who are just starting a career in locksmithing, or those who may require locksmithing skills as part of their job. It is also ideal for anyone considering a locksmithing career but would like to first learn more about the trade.

## Day 1 – Introduction to Locks and Keys

- Introduction to basic lock types
- Introduction to basic locksmith tools
- Key blank identification \*activity\*
- Pin tumbler lock operation
- Pin tumbler lock disassembly and rekey \*activity\*
- Introduction to space and depth
- Introduction to lock picking
- Lock picking \*activity\*

Class #5
Class Title: Intro to Automotive Key Generation
& Transponders

Instructors: Sven Hellwig, Sr. CRL, Paul Kline, RL

Sponsored by SKH Locksmiths & Security

This class is geared for the novice to intermediate automotive locksmith and will cover the origination of standard and high security automotive and some motorcycle keys from start to finish. 40% of the class will be literature and demonstrations and 60% of the class will be hands on.

Students will receive detailed information on automotive key origination through multiple methods and using a wide variety of equipment and machines, from the old school methods to the most modern high-tech programmers, decoders, software and more.

Students will work one on one with two highly qualified and experienced tech/instructors in the region. Between them they have nearly a century of experience and have successfully made keys for thousands of nearly every make and model vehicle.



## Class #5 (continued)

## Class Title: Intro to Automotive Key Generation & Transponders

Various tools, equipment, automotive apps and other software will be discussed and demonstrated including:

- Multiple different models of programing equipment on display and for hands-on demonstrations.
- 5 different code cutting machines
- All the available Lishi picks, plus Accu-Readers, Kobra Readers and others Various cloning units
- Cool tools and tricks will be demonstrated and discussed

**Student requirements:** An open mind with a huge storage capacity and a notebook for all of the overload!

Every student taking this class will be a winner! And a couple of students will be lucky winners of a Lishi tool at a giveaway.

## DAY ONE EVENING

Class #EI

Class Title: Problem Solving Accessories
Instructors: Steve Monroe, Jon Kowal, Nik Ferraro, Don Cherry

Sponsored by Allegion

Tuesday, October 21st

7pm - 9pm

Free

In the repair and upgrade world, there are constant challenges involved in retrofitting and modifying doors and frames. Damaged doors, covering scarring from a previous installation, limiting movement of a door, protecting locks, doors and frames all require some unique products that can save locksmiths time and money. This session will review the wide array of problem-solving products available from Ives, Trimco, Glynn-Johnson and Zero

Don't Wait!
Popular Classes
Fill Up Fast.
Registration
Opens August
2025.





## WEDNESDAY (DAY TWO)

Class #6 Wednesday, October 22nd

Class Title: Kaba ILCO & Advanced Diagnostics

Automotive Product Lines

Instructors: Mannie Natal, Elton Taleno Sponsored by Ilco Advanced Diagnostics 8am - 5pm

\$250

Class Skill Level: Intermediate

Attendee Experience: 12 months or more experience in transponder key programming

Intent: Present the features and benefits of Kaba Ilco & Advanced Diagnostics Products and how they perform.

The class achieves this through a combination of hands-on demonstrations and power point presentation. A review of automotive related products and resources for both product lines will be presented. This class will inform and demonstrate the targeted products for those who attend. This class is not structured for the purpose of selling products. The proper CEU Credits can be awarded for those who attend this class.

- MYKEYsPro overview and demonstrations
- Smart Pro Demonstration, Trouble Shooting and Review of newest software
- Kaba-Ilco latest key cutting technology with emphasis on the Futura Series
- Transponder Key Cloning with RW5 Technology and GTI Pro Chips
- Smart Aerial Plus review and demonstration
- Hands-on Vehicle Programming Demo focusing on latest development. TBD.
- ROI Model available upon request
- Customer Equipment review, updates if needed performed. (time permitting)
- Open discussion

The above agenda is subject to change as needed or required. The above points listed will be accomplished through classroom discussion and hands-on demonstrations.

Special Notes: Customers are encouraged to bring their Advanced Diagnostic Equipment for review if possible.

All sales related inquiries can be addressed by a regional sales representative present during the class or the hosting distributor.

Hand Outs: Product Information Packets with current reference material.



#### Class #7

## Class Title: Evolving Technology for Locksmiths from Keys to Codes, to Cards and Beyond

8am - 5pm \$250

Wednesday, October 22nd

Instructors: Jamie Lyn Callahan, Don Cherry, Keith Gerold, Jon Kowal, Sara Melluso Sponsored by Allegion

In today's rapidly advancing technological landscape, locksmiths must stay abreast of the latest innovations in security solutions. Our full-day course, "Evolving Technology for Locksmiths – From Keys to Codes, Cards, and Beyond," offers an indepth exploration of electronic solutions provided by Allegion. Participants will gain comprehensive insights and hands-on product and software training with our Encode residential locks, CO series hardware, Control / NDEB / LEB / XE360 commercial hardware and Engage software with a dedicated segment on both physical and mobile credentials.

This immersive journey will cover the features, benefits, installation, and programming of these electronic locks. Upon completion, attendees will leave equipped with practical knowledge and a mounted lockset, ready to apply their newfound expertise in the field.

Class #3B (must also take #3A and #3C)
Class Title: Three-Day Low Voltage School: DAY 2

Circuit Development and Design with Narratives,
Drawings and Advanced Project, Wiring & Troubleshooting

Instructor: Rodger Schmidt

Sponsored by AssaAbloy

Wednesday, October 22nd

**8am - 5pm** (for course costs see #3A)

ALOA - 8 Hours of CEU's

#### **NEW EXERCISES and PROJECT**

Hands-on training with Circuits Development Exercises, Diagrams and Power.

- Site Survey and the Narrative Circuit Development
- Hardware Selection and the Circuit
- Wiring Diagrams and Exercises
- Hands-On Drawings with multiple parts
- Advanced Project Preparation Drawings, Circuits and Equipment
- Hands-On New Generation Power Supply & Distribution Boards Selection and Needs
- Circuit Details with Loads and Amperage
- Figuring out the loads and draws
- Load Calculator use and exercises
- Major Project Drawings
- Hands-on Major TEAM PROJECT to end the day!
  - Follow detailed drawing to operational system

**Operational System Confirmed** 

ALOA CEU's - 8 hours



## Class #4B (must also take #4A and #4C) Class Title: Three-Day Basic Locksmithing: DAY 2

Introduction to Lock Security Concepts
Instructors: Jeremy Terry, Phil Sutherland

Sponsored by MBA USA

## Wednesday, October 22nd 8am - 5pm

(for course costs see #4A)

## Day 2 – Introduction to Lock Security Concepts

- Lock picking \*activity\* continued (if needed)
- Introduction to security concept
- Jigglers \*activity\*
- Introduction to door hardware types
- Site survey \*activity\* (survey several doors in smaller groups for existing hardware)
- Introduction to security improvement
- Security improvement \*activity\* (create a plan to better secure the site)
- More time for picking if desired
- Selected lock defeat demonstrations if time allows

Class #8 Wednesday, October 22nd

Class Title: The Amazing Lishi Tool

ool 8am - 5pm Paul Kline. RL \$350

Instructors: Sven Hellwig, Sr. CRL, Paul Kline, RL

Sponsored by SKH Locksmiths & Security

This class is a must, 10% literature 90% hands on and suitable for all levels of Locksmith experience. It is instructed by 2 extremely experienced Locksmith instructors.

Paul is one of the leading Lishi experts in the industry and his assistant instructor, Sven, has a wealth of auto and Lishi knowledge. Together they will give hands on instruction to each student in residential, commercial and automotive standard and high security Lishi operation.

Students will be shown how to identify the proper Lishi to use, how and why the Lishi tool works so well. The proper techniques to use for each different lockset, tips and tricks, what the tool should feel like when picking and much more.

Each and every student will achieve picking and decoding, then using a code machine will generate a working key for each lockset. A list of all available Lishi tools will be supplied, along with a handout with descriptions of use will be given to each student.

A couple of lucky students will get a free Ushi tool to take home through a raffle give-a-way!



## DAY TWO EVENING

Class #E2 Wednesday, October 22nd

Class Title: What's New with Allegion?

7pm - 9pm

Instructors: Jamie Lyn Callahan, Don Cherry, Steve Monroe

Free

Sponsored by Allegion

Allegion's engineering teams have been busy! We will take a look at product changes and enhancements, and brand-new products (some we can't even talk about yet!).

Join us for an in depth look at some new mechanical and electronic hardware that can help you to provide tailored security solutions for your clients.

Product families featured will include Schlage, LCN and Von Duprin.

## THURSDAY (DAY THREE)

Class #9 Thursday, October 23rd

Class Title: ½ Day Basic Application for Low Energy Operators 8am - 5pm and ½ Day Deep Dive Low Energy Operators \$250

Instructors: Mike Strikeland, CAI, QFDI

Sponsored by Assa Abloy

Upon completion of this course students will be able to:

- Understand basic terms for Low Energy Operators
- Understand the main difference between Low and High "Full" Energy Operators
- Understand A156.10 vs A156.19
- Understand ANSI A156.19 (Knowing Act)
- Understand ANSI A159.19 (Low Energy door speed calculation)
- Understand the formula to use door weight and width to calculate door speed
- Understand Hardware Set and Description or Narrative of Operation
- Do basic wiring of a Low Energy Operator
- Explain why to use a Low Energy Operator (LEO)
- Terms you may hear
- Explain two types of Low Energy Operator

## Electrohydraulic

- Pros
- Cons

### Electromechanical

- Pros
- Cons



## Class #9 (continued)

## Class Title: ½ Day Basic Application for Low Energy Operators and ½ Day Deep Dive Low Energy Operators

## Things to consider:

- Door weight
- Building codes
- Explain of Hardware Set and why it is needed
- Explain why a Description or Narrative of Operation is needed
- How to do a Description or Narrative of Operation
- Installation Tips
- Explain floor plan clip
- Door number
- Door swing

## Next section hands on partner work (2 per table)

- Program operator to desired open & closed position (Norton Rixson 6300 Series)
- Wire inside and outside buttons to LEO
- Each button must activate door
- Wire electric strike (LED light) and outside button disable (toggle switch) to
- existing application
- Configure wiring or program board (applicable with Norton Rixson 6300 LEO)
- Change operators (Norton Rixson 5200)
- Program operator to desired open and closed position
- Wire Wave to Open switches, inside and outside, using power from board to LEO
- Activate LEO with each Wave to Open
- Remove Wave to Open Switches from board
- Wire in Radio Frequency (RF) receiver to unit using power from the LEO
- Mate transmitters to receivers if applicable
- Activate LEO

## Class #3C (must also take #3A and #3B) Class Title: Three-Day Low Voltage School: DAY 3

Practical Application Exercises
Apply what you learned in Day 1 and 2 Exercises & Projects

Apply what you learned in Day I and 2 Exercises & Projects Instructor: Rodger Schmidt

Sponsored by AssaAbloy

Thursday, October 23rd 8am - 5pm

(for course costs see #3A)

ALOA – 8 Hours of CEU's

- Site Survey Survey and Applicable Codes
- Setup for a 3 door access control system for project
- System Sales Layout Narrative Writing Identify Parts
- Load Calculations Excel Spreadsheet
- Selection of Distribution and Power Supply
- Circuit Development Creating Wiring Diagram



## Class #3C (continued) Class Title: ½ Day Basic Application for Low Energy Operators and ½ Day Deep Dive Low Energy Operators

- Advanced Project Assembly Team Project
- Layout and wire for 3 door access project
- Operational System Confirmed

### Equipment to be part of the project:

- Circuit Drawings Created during class
- Locking hardware Strikes, Maglocks, E- Leversets or E-Bars
- Various types of actuators for circuits
- Power Supplies and distribution boards
- Parts of this day will be individual work, whole class participation and team project

#### ALOA CEU's - 8 hours

## Class #4C (must also take #4A and #4B)

Thursday, October

**23rd** 

Class Title: Three-Day Basic Locksmithing: DAY 3

8am - 5pm

Electronic Lock Defeat

(for course costs see #4A)

Instructors: Jeremy Terry, Phil Sutherland

Sponsored by MBA USA

- Presentation of Safe Drilling
- Overview Electronic Opening Tools Little Black Box and Phoenix
- Overview of Spiking Electronic Locks
- Scoping Mechanical Lock Activity
- Electronic Lock Drilling Activity

## Class #10

Thursday, October 23rd

Class Title: Installing, Navigating, Understanding OEM Software and NASTF

8am - 5pm \$350

Instructor: Jeremy Crocker, CRL, CAL, CFL, CFAL, CAI, AFDI

Sponsored by Southern Lock

8 hours of classroom setting, discussing the situaion automotve locksmiths must navigate to remain current in the field. We will begin with NASTF and the SDRM program, covering it from application to setup and use.

Moving on from there we'll go into setting up OE software, navigation, fees, and tools required. Bringing your laptops to class is encouraged. We'll move methodically through the main manufacturers and can download the soNware in real time together.



Class #11

Class Title: Commercial Storefront Servicing

Instructors: Sven Hellwig, Sr CRL / Paul Kline, RL

Sponsored by SKH Locksmiths & Security

Thursday, October 23rd 8am - 5pm \$350

This class is designed and instructed by 2 highly qualified instructors with nearly a century of experience between them and will give the intermediate or novice locksmith a very good understanding of many of the different types of commercial storefront and door hardware.

There will be many different products available for demonstration and discussion. There will be hands on disassembly and reassembly of locks and common hardware, instruction of field changeable left and right hand devices, a large variety of exit devices, electric strikes, mag locks, multi point locking systems, door closures, Access control, common problems and solutions of these various products, introduction to electrical wiring of these devices, different types of hinges and full door replacement methods.

Due to the vast number of brands and styles of hardware on the market, some brands will be discussed in detail while others will be hands-on. 50% will be literature and 50% hands-on. Each student will walk away with confidence in servicing the commercial storefront.

## DAY THREE EVENING



Class #E3 - SPECIAL SHOW EVENT
YANKEE SECURITY TRADE SHOW KICKOFF SOCIAL

Location: Sheraton Hotel (room to be determined)

Thursday, October 23rd 6pm - 9pm

Back for our third year, this night of networking and socializing is a great way to decompress as we gear up for the trade show.

Always an enjoyable evening, this event is hosted by the Yankee Security Convention's Board of Directors, and brings together, fellow attendees, students, alumni, manufacturers, dealers and other industry professionals.

Free appetizers and a cash bar await!

IMPORTANT: Pre-registration is required to help us plan the event. Your early RSVP helps.



## FRIDAY (DAY FOUR)

## Half Day Educational Classes and Half Day Trade Show Today!

Class #12

Class Title: Electric Strikes Applications and Installation

Instructor: Rodger Schmidt

Sponsored by Assa Abloy

Friday, October 24th

8am - 12pm

\$150

ALOA CEU's- 4 hours

Electric Strikes in access control is one of the most flexible options available to take and opening from mechanical to electrified. We will review how codes play a role in the selection of electronically securing an opening. This course is about applications and solutions for electric strikes.

What do I need to know when conducting a Site Survey?

- Review of ICC, IBC and NFPA Codes relating to Electronic Locking Hardware
- Fire Rated Assemblies NFPA 80
- Free Tools to use when Conducting Survey
- Electric Strikes Applications and Installation
- Review of applications for electric strikes
- Selection of the correct electric strike for the application
- Free strike selector guide to be provided for Attendees.
- Hands-on electric strike installations for at 2-4 individuals.
- Free Electric Strike installation templates from HES to be provided for all attendees.

ALOA CEU's- 4 hours

Class #13

**Class Title: Basic Door Closer 101** 

Instructor: Mike Strikeland, CAI, QFDI

Sponsored by Assa Abloy

Friday, October 24th

8am - 12pm

\$150

Door Closer 101 class will be a four-hour class on some basic code overviews, different mounting styles, heavy duty vs regular duty arms, cam action vs rack and pinion, understanding adjustments, understanding templates.



Have a question about a class, the trade show or just in general? Our board members are happy to help you.





#### Class #14

## Class Title: Interchangeable Core Combinating Workshop

Instructor: Lee Schoefield

Sponsored by Dormakaba GROUP

ALOA CEU's- 4 hours

Friday, October 24th 8am - 12pm \$150

This is a 4 hour, in-the-field, instructor-led class to familiarize the student with IC Cores, pinning and maintaining BEST Key Systems, Cylinders and Cores.

**Who Should Attend?** Individuals responsible for servicing and maintaining interchangeable Core and Master Key systems.

**Objectives**: Upon completion of this course, you will be able to:

- Identify Best Key System, Codes and Cores
- Understand options available on Master Key Hierarchy and expansion options
- Explain the use of a Key Combinator, Pinning Cores and CorMax
- Troubleshoot common Key System and Core issues that can develop over time.

## ALOA CEU's- 4 hours

Class #15

Class Title: Advanced Tips & Techniques Unlocking the Full Potential of the HPC Blitz Kev Machine

Potential of the HPC Blitz Key Machine
Instructor: J. Corey Friedman
Sponsored by Hudson Lock

Friday, October 24th

8am - 12pm \$225

This hands-on class goes beyond the instruction manual, revealing expert locksmith tips and tricks developed in the field. While cutting by code is a central feature, the HPC Blitz offers much more. Learn how to extend its capabilities, troubleshoot common issues, and maintain your machine like a pro. Each student will walk away with our specialized calibration kit, a value of \$88.00.

#### I. HPC Blitz Overview

- HPC Blitz vs. 1200CM: Key differences and performance comparison
- Blitz vs. Computerized Code Machines: Cost, ease of use, and application

## II. Key Cutting & Decoding Techniques

- Cutting by Code: Best practices for accuracy
- Decoding Existing Keys: Using the machine for analysis
- Cutting Double-Sided Keys: Techniques for precision
- Cutting Tubular Keys: Setup and method
- Cutting Medeco Keys: Specialized steps
- Easy Impressioning with the Blitz: Time-saving strategies



## Class #15 (continued)

## Class Title: Precision Matters - How to Calibrate Your HPC Blitz™for Perfect Cuts

### III. Calibration & Setup

- Calibrating the Machine: Maintaining cutting accuracy
- Tip vs. Shoulder Gauges: Choosing the right alignment tool
- Replacing a Broken Shoulder Gauge
- Card Organization Issues: Solutions for managing your cards
- Using Key Adaptors vs. Jaws: Efficiency and accuracy tips

#### IV. Cards & Software

- Micrometer Cards: What they are and how to use them effectively
- Software Tools: Designing and printing custom cards

## V. Maintenance & Troubleshooting

- Jaws and Cutters: Overview of types and use cases
- Troubleshooting Common Problems: Field-tested solutions
- DIY Repairs vs. Sending It In: Knowing your limits and when to get help

### **Who Should Attend:**

Locksmiths who want to maximize their HPC Blitz investment, improve efficiency, and gain deeper machine knowledge. Work smarter not harder.

Class #16
Class Title: Alarm Lock - MVP Cloud Based Access
Control Solution

Friday, October 24th 8am - 12pm \$150

Instructors: David Fogle, Tom Biondi, T.J. Biondi

Sponsored by Alarm Clock

This course will introduce security professionals to cloud-based MVP Access. MVP does not require on-premise software. Access to the cloud software allows users to see real time reporting of events and full control of the system. MVP is enterprise level software and is ACaaS (Access Control as a Service). This ACaaS gives the dealer RMR (Recurring Monthly Revenue).

MVP is a fee-based system with a low cost per door/reader. Along with video integration, this system allows security professionals the ability to offer their customer everything they need to secure their property. MVP allows for utilization of the Alarm Lock wireless locks as well as hardwired panels for true versatility.

The security professional will need to set themselves up as a dealer on the NAPCO Comnet website. Topics covered include gateway enrollment, expander discovery and lock discovery as well as the basics of the software. MVP EZ will be covered which is for small systems with less than 50 doors.



## TRADE SHOW HOURS

FRIDAY, OCTOBER 24th SATURDAY, OCTOBER 25th

12PM - 5PM TRADE SHOW CHECK IN

11AM - 4PM Starts 1 Hour Before Doors Open.

### TRADE SHOW REGISTRATION IS FREE UNTIL SEPTEMBER 30, 2025.

As of October 1st the registration fee will be \$15 per person for both days of the show.

## FRIDAY EVENING

**SPECIAL SHOW EVENT - YOUR HOST ASSA ABLOY** Friday, October 24th Open to Locksmith & Security Professionals at the Convention 6pm - 9pm

**Sponsored by ASSA ABLOY** 

**Location: Convention Center Ball Room** 

## SATURDAY MORNING

## ALOA PRP TESTING REGISTRATION

Yankee Security Convention is proud to be a sponsor site for ALOA PRP Testing during the 2025 show at the Mass Mutual Center in Springfield, MA.

ALOA PRP Testing times will run from 8AM – 12PM on Saturday, October 25, 2025.

Registration information and additional details can be found here.

Interested members can register using the online registration link at: www.aloamembers.org or they can download the pdf to register by mail.

Please note that deadline for receipt is 2 weeks before the event.

If you have any questions, please contact **ALOA** directly membership@aloa.org.



## SATURDAY MORNING

Class #S1 Saturday, October 25th

Class Title: Industry Trends and Business Expansion Opportunites

**9AM-11AM** 

Panel Moderator: Steve Monroe

Free

Panelists: Ryan Brothers (from Pinnacle Security Solutions)

Don Cherry, Keith Gerold, Jamie Lyn Callahan, Sarah Melluso (from Allegion)

Sponsored by Allegion

Join us for a panel style discussion that includes one of the area's leading security consultants. We'll take a look at emerging trends and security needs, and ways that professional locksmith shops can expand their business to respond to these needs.

Parts and pieces of physical security solutions come to market from a lot of different angles. End users, from home-owners, through multi-family property managers, environment of care facilities, public and private schools, and business and industry security directors, are all looking for ways to make their spaces and the people who live and work there feel safe and secure.

The panelists will discuss these market trends and offer insights and ideas about how today and tomorrow's locksmiths can expand their businesses to address these needs.

This discussion will include such topics as:

- Fire Door Inspection Services and & Fire Door Repair Services these can be two totally different models!
- Threats actors and emerging threat types
- Electronic hardware changes
- Shifts in decision makers in education, health care and industrial settings
- Corporate IT as a major decision maker in security programs
- Human Resource staff connections
- Multi-Family service mechanical and electronic hardware
- Mobile phones becoming the credential some users want to carry instead of keys, fobs and cards
- Hardware partnerships for access control companies
- Hollow metal door and frame service
- Installation services for contractors and hardware distributors

## **REMINDER: SATURDAY TRADE SHOW RUNS FORM 11AM - 4PM**



## Class #S1 (continued for Industry Trends & Expansion Opportunities)

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## **ABOUT REGISTRATION**

Attendees and students can register for the trade show for free when signing up for classes. Register on the Yankee Security Convention website at <a href="https://www.yankeesecurity.org">www.yankeesecurity.org</a> before midnight on September 30, 2025 for complimentary admission to the trade show floor.

Those just registering for the tradeshow can also register for free prior to September 30, 2025. Anyone registering for the trade show or evening classes on October 1st or later will be charged a \$15 registration fee.

Find out more show information and details on the exciting and informative speakers that will be teaching at the 45th Annual Yankee Security Convention in the pages that follow.





## MEET THE SPEAKERS



## **INSTRUCTOR BIOS**

At the Yankee Security Convention, our commitment to "Securing the Modern World" is made possible through the dedication and expertise of our esteemed instructors. These industry leaders generously share their time and knowledge, ensuring our programming remains top-notch year after year. Their unwavering dedication and passion for the security industry inspire countless attendees to return annually to elevate their own expertise.

We are proud to feature a diverse lineup of instructors, each bringing a wealth of experience and innovative insights to their courses. These experts not only enhance the convention but also contribute significantly to the professional growth of our community.

In the pages that follow, you will find detailed bios of our instructors, categorized by the class numbers they teach. We encourage you to learn more about these exceptional individuals who are instrumental in making the Yankee Security Convention an unparalleled educational experience.

Instructors are listed alphabetically by last name with their class designations and bio when available.

#### **Tom Biondi**

Class #16: Alarm Lock MVP cloud-based access control solution

**Bio:** Tom Biondi is Principal of BCS Sales LLC and brings over 40 years of experience in the Division 8 industry. A trusted expert in architectural openings and electronic access control, Tom represents Alarm Lock across all six New England states.

Known for his technical depth, responsive support, and long-standing industry relationships, he works closely with distributors, integrators, and end-users to deliver effective access control solutions. His commitment to service and evolving technology makes BCS Sales a reliable partner in security hardware and systems integration.

### T.J. Biondi

Class #16: Alarm Lock MVP cloud-based access control solution

**Bio:** TJ Biondi leads Technical Services at BCS Sales LLC with nine years of focused experience supporting Alarm Lock's access control technologies. Covering the New England region, TJ is known for his hands-on training, expert troubleshooting, and ability to support both new system rollouts and legacy upgrades. He works closely with integrators, locksmiths, and distributors to ensure seamless installations and optimal system performance. TJ's proactive, solutions-driven approach makes him a key resource for clients navigating today's evolving security needs.

## Jamie Lyn Callahan

Class #7: Evolving Technology for Locksmiths

Class #E2: What's New with Allegion

Session #S1: Panel: Security Industry Trends

**Bio:** Jamie Lyn has been a Channel Sales Manager at Allegion since 2017, leading growth across multiple go-to-market channels in two regions. Since joining the company (then Ingersoll Rand) in 2006, she has held progressively senior roles in wholesale distribution, aftermarket sales, and electronic security. She also serves as the Sales Sponsor for Allegion's Early Career Sales Development Program.

An active industry leader, Jamie Lyn has served on SHDA's Education Committee since 2015 and was named a 2023 SIA Women in Security Power 100 Honoree for her efforts to elevate standards and break barriers. She lives in Metro NYC with her husband and three sons.

#### **Joe Charnley**

Class #1: Half-day KEYINCODE & Half-day Borg Locks

**Bio:** Joe Charnley, London England does design engineering, has invented several products and is from Borg Headquarters in the UK. Joe has a global perspective, understands application and will help you with all aspects of application, installation, ongoing service and maintenance. Joe is a Partner in BLINC (Borg Lock USA).

## **Don Cherry**

Class #2: Understanding School Hardware/How to Solve Common Code Issues

Class #7: Evolving Technology for Locksmiths

Class #E2: What's New with Allegion

Session #S1: Panel: Security Industry Trends

**Bio:** Don has been in the locksmith and security hardware industry for over 40 years, 24 with Allegion / Ingersoll Rand. Don is the Electronic Sale Engineer for the New England territory.

Don started his hardware career in 1984, picking orders part time at Stone & Berg Wholesale Locksmith Supply, and was fortunate enough to have Jack Berg as a mentor. Don owned and operated a locksmith business and became a hardware rep in 1992, where a focus on electronic security hardware led to a position with Ingersoll Rand Security Technologies, now Allegion. Don is board certified as a Physical Security Professional from ASIS and is a certified Construction Product Representative with Construction Specifications Institute.

## **Jeremy Crocker**

Class #10: Installing, Navigating, Understanding OEM Software and NASTF

**Bio:** Jeremy Crocker holds CRL, CAL, CFL, CFAL, CAI, and AFDI designations. A proud West Tennessee native, he has dedicated his career to locksmithing since 2016.

After graduating high school, he served in the US Army's Air Defense Artillery. Upon returning home, he built a rewarding career in construction. This trade became the next focus, as in getting older construction seemed less appealing to aching bones. Tech support and educating as a representative of Southern Lock & Supply has been the way he gives back to the trade that has given so much to me.

### **Joey Dalessio**

Class #1: Half-day KEYINCODE & Half-day Borg Locks

**Bio:** Joey Dalessso, North Reading, MA is a locksmith, entrepreneur, owner, trainer, writer, with executive manager and sales experience for leading industry companies in manufacturing and wholesale distribution.

A career spanning six decades, he is the current President of the Massachusetts Locksmiths Association, former Yankee Security Convention Board Member, owner of Keyincode and Partner in BLINC (Borg Locks, Inc.) and giving back to the lock and security industry that has defined his career.

### **Nick Ferraro**

Class #2: Understanding School Hardware/How to Solve Common Code Issues Class #E1: Problem Solving Accessories

**Bio:** Nick Ferraro is an Allegion Sales Consultant based in Connecticut, bringing 15 years of expertise in the door hardware industry. Prior to joining Allegion, Nick held the position of Head Locksmith at a private university and served as a Project Manager and Locksmith for a distributor. Nick holds an MBA in Business Management.

## **Nigel Finlayson**

Class #1: Half-day KEYINCODE & Half-day Borg locks

**Bio**: Nigel Finlayson, London, England is the Director of International Sales – USA and a veteran of the European and Middle-East lock industry with mechanical and electro-mechanical locking devices. Nigel has a knack for listening to customer needs and assisting in the development of product solutions. He is a Partner in BLINC (Borg Lock USA).

## **David Fogle**

Class #16: Alarm Lock MVP cloud-based access control solution

**Bio:** David Fogle is an Electronic Security Engineer with over 44 years of experience in access control, video surveillance, intrusion detection, and integrated security systems. He has led high-security projects for federal agencies and Fortune 500 companies, specializing in system design, installation, and training on platforms like Continental Access CA4K.

Certified in Quality Assurance and fire-rated door compliance, David is known for delivering reliable, standards-driven solutions. He has served Napco Security for over 5 years as a Field Support, Trainer, and Sales Engineer.

## **AJ. Corey Friedman**

Class #15: HPC Blitz: Advanced Tips & Techniques Unlocking the Full Potential of the HPC Blitz Key Machine

**Bio:** J. Corey Friedman began his locksmith career in 1986 and is known for his engaging seminars, including a well-attended session at the 2024 ALOA tradeshow.

In 1999, he acquired the California Institute of Locksmithing, one of the few state-licensed locksmith schools. Two years ago, he became Executive Director of the Security Locksmith Association, serving over 600 members worldwide.

A professional comedic magician, Corey uses his performance skills to make his classes entertaining. He also held technical roles at Hudson, HPC, and ESP, supporting leadership and customers.

## **Mike Gage**

Class #1: half-day KEYINCODE & half-day Day Borg locks

**Bio:** Mike Gage, Grand Rapids, Michigan is a seasoned veteran of the lock and access control industries. He is the Director of Technical support at Keyincode. Mike has been a locksmith, wholesale distributor, is a manufacturers rep and now is the tech leader at Keyincode.

## **Keith Gerold**

Class #7: Evolving Technology for Locksmiths Session #S1: Panel: Security Industry Trends

**Bio:** Keith started locksmithing in 1995, focusing on commercial and retail door hardware. Over 17 years, he gained experience with mechanical and electronic hardware, door closers, safes, and door/frame replacement. Transitioning to sales, he worked for a locksmith distributor while earning his MBA.

Since 2019, Keith has been with Allegion as a Locksmith Business Development Consultant, connecting directly with locksmiths. Outside work, he enjoys family time, outdoor activities, and tackling his honey-do list

## **Keyler Heath**

Class #1: 1/2 day KEYINCODE and 1/2 day BORG Locks

**Bio:** Keyler Heath, Belton, Missouri is the newest staff member of Keyincode/BLINC-Borg Locks and is an experienced locksmith with expertise in software, and electronic locks.

## **Sven Hellwig**

Class #5: Intro to Automotive Key Generation & Transponders

Class #8: The Amazing Lishi Tool

Class #11: Commercial Storefront Door Servicing

**Bio:** Sven K. Hellwig Sr., CRL has a background in general, commercial, automotive locksmithing, with 44 years of experience in all 3 categories.

Owner and operator of SKH Locksmiths & Security LLC / 800-WE-UNLOCK since 1981. Sven along with his son runs a mobile and shop location operation, averaging about 15 cars a week and 80 -100 motorcycles a month at auction.

Sven has been an instructor for 18 years and has taught about a dozen different classes to 100's of students throughout the country. Examples being lock impressioning, lock picking, commercial storefront servicing, transponder chip harvesting, Lishi, auto key generation, full length hinge installation and more.

Currently serves the Greater Philadelphia Locksmith Association as Chairman of the Board, Convention Chairman and Instructor.

#### Paul J. Kline, RL

Class #5 (#8 and #11?)
Intro to Automotive Key Generation and Transponders

**Bio:** Paul J. Kline, RL is a general Locksmithing and auto Lishi expert with a lifelong exposure to locksmithing, over 35 years automotive experience, owner and operator of Lightening Locksmith mobile service, 2nd generation locksmith (started with his father at 7 years old), averaging approximately 70+ cars and motorcycles a month.

Paul currently holds a position as President of the Greater Phila. Locksmith Association and has been a GPLA instructor specializing in automotive and Lishi for several years. He has instructed around the country at numerous education programs.

### **Jonathan Kowal**

Class #2: Understanding School Hardware/How to Solve Common Code Issues

Class #7: Evolving Technology for Locksmiths

Class #E1: Problem Solving Accessories

**Bio:** Jonathan has been in the hardware industry for 12 years and has been with Allegion 3 years working as End User Sales Consultant for Massachusetts market.

He has hands on experience having worked in the locksmith industry with most of his experience in higher education.

Before joining Allegion, he was the Lock and Access Control Supervisor at Amherst College. Jonathan is a native of Massachusetts and studied Business at Western New England University earning a Bachelor of Business Administration degree. Jonathan holds a C.R.L from ALOA.

#### Sarah Melluso

Class #7: Evolving Technology for Locksmiths Session #S1: Panel: Security Industry Trends

**Bio:** Sarah Melluso is a Wholesale Sales Consultant with Allegion and has over 20 years in hardware and security. She has served as a project sales engineer, technical support specialist, and electrified hardware instructor for DHI.

With over 20 years in the security industry, Sarah Russell Melluso began her career assembling and supporting electromechanical locksets at Schlage Electronics.

Her technical expertise and customer focus evolved into a successful national training role, where she educated integrators, locksmiths, and end-users on access control, biometrics, and electrified hardware.

Sarah has worked for leading door hardware manufacturers and served as a Sales Application Engineer for a national integrator, designing access control, intrusion, and CCTV systems. A longtime volunteer instructor for DHI's electrified hardware courses, she has returned to her roots in hardware with her current role at Allegion.

#### **Steve Monroe**

Class #2: Understanding School Hardware/How to Solve Common Code Issues

Class #E1: Problem Solving Accessories Class #E2: What's New with Allegion

Session #S1: Panel: Security Industry Trends

**Bio:** Steve has been in the hardware industry for over 35 years. He started his career as an independent sales representative and joined Ingersoll Rand / Allegion over 25 years ago.

Steve currently is a distributor sales representative calling on the contract hardware market. Steve is an Architectural Hardware Consultant (AHC) and Fire Door Assembly Inspector (FDAI) certified through the Door and Hardware Institute and a Construction Document Technologist certified through the Construction Specification Institute.

## **Mannie Natal**

Class #6: Kaba ILCO & Advanced Diagnostics Automotive Product Lines

**Bio:** Mannie Natal is an Automotive Security Professional; it is his chosen profession; he exudes enthusiasm, passion, protectiveness, proactivity and knowledge of its many idiosyncrasies.

As an practitioner of automotive security he is at the forefront and has experienced many of the facets and nuances that are permeating the industry. He is and or has been involved in many facets of automotive security education and its respective organizations.

As a dedicated Automotive Security Professional, over 95% of his work is vehicular locksmithing and has been since his decision to focus on and dedicate his expertise to automotive locksmithing in 2003.

He is an ALOA Certified Educator. Manuel has earned the certifications of CMAL, CMFAL, CRL and ACE in the locksmithing profession. He has assisted in the creation, development, advancement and continuation of many automotive security curricula and classes.

As a staunch supporter of ALOA and its mission he was at the forefront of the development of its IAAL (International Association of Automotive Locksmiths) division.

He is well respected in the automotive security industry. His expertise is gleaned, sought and highly regarded in the development, advancement and use of some of the automotive security products and services we use today.

## **Rodger Schmidt**

Class #3A: 3-Day Low Voltage Electricity, Circuit Dev, Wiring & Troubleshooting Class #3B: Day 2 - Circuit Development, Wiring & Troubleshooting Class #3C: Day 3 - Practical Exercise, Codes, System Design & Load Calc Class #12: Electric Strike Applications & NFPA 80 Fire Rated Assemblies

**Bio:** Rodger Schmidt is a Technical Trainer for ASSA ABLOY EMS Group based in Phoenix, Arizona, with over 23 years of experience in fire, security, and access control.

He is an ALOA Certified ACE Instructor and Certified Fire Door Inspector, and formerly served as Sales, Service, and Training Manager for Sun Devil Fire & Security, overseeing more than 140 technicians and developing a state-of-theart fire training center and certification program.

For the past 11 years, Rodger has served as a national trainer for ASSA ABLOY, teaching products from HES, Securitron, Adams Rite, and Alarm Controls. He has developed 26 technical courses and led over 3,500 in-person and virtual classes for 36,000+ professionals—including locksmiths, integrators, and code officials. Rodger also serves as an instructor for SIA's Security Project Manager Program. A U.S. Air Force veteran, Rodger retired in 2003 after 22 years of active and reserve duty, including 9 years as a training manager for his Law Enforcement unit.

#### Lee Schoefield

Class #14: Interchangeable Core Combinating Workshop

**Bio:** Lee is a Learning Leader for dormakaba. Prior to this position he practiced locksmithing for over 20 years and was the Chairman of the Alabama Locksmith Association.

Lee specializes in Locks, Mechanical Push Button Locks, Stand Alone Electronic Hardware, Safes and Safe Locks. He is a Level 2 NTS Certified Alarm Technician. He is certified by AESBL (Alabama Electronic Security Board of Licensure) as a Locksmith, Access Control Technician, and CCTV Technician. He was a chief contributor to license legislation in Alabama.

#### Mike Strickland

Class #9: ½-day Basic Operator & Deep Dive Operator

Class #13: Basic Door Closer 101

**Bio:** Mike Strickland has over 35 years of experience at ASSA ABLOY. Through roles on the manufacturing floor, in technical product support, and in his current role as a technical trainer, Mike has developed a deep understanding of the door controls industry. Mike is based in Monroe, North Carolina at the ASSA ABLOY Door Controls Group manufacturing facility. He is passionate about teaching!

#### **Phil Sutherland**

Class #4A: Basic Locksmithing – Day 1 Class #4B: Basic Locksmithing – Day 2 Class #4C: Basic Locksmithing – Day 3

**Bio:** Phil Sutherland holds decades of experience in the Safe & Vault industry and has worked in: Business Development, Project Management, Technical Sales, Technical Support, Training, and Distribution. Fully bi-lingual, English & Spanish, he is currently fulfilling these tasks at MBA USA, Inc. He is an ALOA ACE certified instructor. Prior to beginning his career in the industry, Phil earned a BA, double major in Decision Science & Marketing, from the University of Kentucky.

#### **Elton Taleno**

Class #6: Kaba ILCO & Advanced Diagnostics Automotive Product Lines

**Bio:** Elton has been in the industry since 1999, starting his career with Clark Security Product, West Sacramento, Ca. There, he held different positions and finished as a National Sales Manager, where his everyday role was to service, direct, and educate locksmiths on the proper equipment to invest in the right channel to generate opportunities.

After 15 years of serving the locksmith community in the California area, he started a new career avenue with HATA INC. He worked as a business development manager, National Sales Manager, Key Programming Specialist, Trainer, and Regional Sales Manager. From 2014 to 2021, Elton was also in the field programming keys for multiple dealerships, auto auctions, consumer, retail channels, and car Rentals. In March of 2021, Elton again started a new chapter wti Kaba Ilco and Advanced Diagnostics as the East Coast Regional Product Specialist and has recently been certified as ALOA – CIA.

## **Jeremy Terry**

Class #4A, 4B, 4C - Basic Locksmithing Day 1 - 3

**Bio:** After spending several years working in retail, Jeremy picked up a hobby of picking locks while working in a hardware store. After a chance meeting gave him the opportunity for a career change, he worked as a professional locksmith for 11 years in the Lexington, Kentucky area, where he specialized in residential, commercial, and automotive locksmithing as well as safe opening and repair.

During his tenure he found a great deal of satisfaction in helping to train the other locksmiths in his shop on how to use new tools and techniques in the field.

Outside of work, he enjoys reading and spending time with his family and friends.

Our industry is strong and successful because we work together! This show provides many ways to engage, teach, and learn from each other, during classes, demos, social events and networking on the show floor.



## YANKEE SECURITY CONVENTION SECURING THE MODERN WORLD

Are you a manufacturer or industry professional with expertise to share? We'd love to speak to you about becoming an instructor at a future Yankee Security Convention. Please see us at the show or email <a href="mailto:education@yankeesecurity.org">education@yankeesecurity.org</a>.

Don't see a class you would like to take? Let us know your suggestions for courses and training sessions. We'll do our best to include classes that will help you and your team develop and grow. Please see us at the show or email us at <a href="mailto:education@yankeesecurity.org">education@yankeesecurity.org</a>.

Have questions about registering or the show itself? We're happy to help. Just <u>info@yankeesecurity.org</u> or visit at www.yankeesecurity.org for additional information. Curious about exhibitor or sponsorship options? Would you like to put on a training session at the Demo trade Zone during the weekend show? Email us at exhibitors@yankeesecurity.org to find out what is available.

REGISTRATION OPENS IN AUGUST 2025
Click here or the button at right for classes and the trade show.



## THANK YOU TO OUR SPONSORS



## **PACLOCK**

At PACLOCK they engineer, CNC machine, assemble, and quality test a majority of their product line in the USA as "Made in the USA with global components" – their key differentiating factor. they can control quality, production capacity, and quickly develop new, innovative products. <u>Find out more here</u>. For 2025, they join Yankee Security Convention this year as the 45<sup>th</sup> Anniversary Show Sponsor and will be donating branded locksets to show attendees as part of their sponsorship.



## LOCKSMITH LEDGER

Sponsoring again this year, Locksmith Ledger will be a diamond sponsor and will be treating Yankee Security Convention attendees to a Saturday Morning Bagel Breakfast. Locksmith Ledger is known for providing honest, straightforward, and technically accurate info on products, installation procedures, and business practices in key market facets. To learn more about Locksmith Ledger, visit them at <u>locksmithledger.com</u> and stop by to see them at the show.



## **SECLOCK**

Diamond sponsor SECLOCK is an industry leader and master distributor of mechanical and electrical door hardware with locations in Massachusetts, Illinois, Nevada, and Florida. Always gracious and generous, SECLOCK remains an industry icon and is sure to put on a show-stopping exhibit in October. Learn more about SECLOCK here, check them out during the event and thank them for supplying the show carry bag for all that swag!



## THANK YOU TO OUR SPONSORS



## **TOP NOTCH DISTRIBUTORS**

Special thanks to Top Notch Distributors who will be sponsoring lunch for attendees on Thursday during the show as a ruby sponsor for the event. Distributing Architectural Door Hardware since 1975, they strive to be the foremost distributor in the industry by exceeding customer expectations with integrity, knowledge, and the drive to provide the best service. Find out more at the show and to visit Top Notch Distributors, click here.



## **BEST KEY SUPPLY**

Ruby sponsor Best Key Supply is an automotive locksmith supplier based in Massachusetts, providing high quality affordable inventory solutions for locksmiths nationwide. Stocking car keys and locksmith equipment from a diverse array of manufacturers, and a one stop shop for your automotive locksmithing needs. This year they are sponsoring the show lanyard. Find out more about Best Key Supply here.

## COMMONWEALTH LOCK COMPANY



Emerald Sponsor Commonwealth Lock is a national wholesale distributor of door hardware, locksmith supplies, and related items and another great advocate for the work of the Yankee Security Convention. This year, join us in thanking them for sponsoring the water stations and <u>find out more about them here</u> and on the show floor in October.





## THANK YOU TO OUR SPONSORS



## Join Us As A 2025 Sponsor

Looking to make a lasting impression on show attendees at the 44th Annual Yankee Security Convention? We still have some amazing opportunities for sponsorship. Get advance publicity about your participation in the event, more exposure at the event and together, help us in Securing the Future of an industry we have all dedicated our lives to! To find out more, contact the Board at <a href="mailto:exhibitors@yankeesecurity.org">exhibitors@yankeesecurity.org</a>.

For more info on the exciting benefits for 2025 exhibitors and sponsors reach us by email anytime at exhibitors@yankeesecurity.org.

For general questions about educational sessions, events or the trade show, please email info@yankeesecurity.org.

## DON'T MISS THE YANKEE SECURITY CONVENTION

# SEE YOU IN OCTOBER

October 21 - 25, 2025

info@yankeesecurity.org exhibitors@yankeesecurity.org

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## YANKEE SECURITY CONVENTION

2025: SECURING THE MODERN WORLD

